



# FINANCIAL MARKETS ASSOCIATION OF PAKISTAN

An Association incorporated under Section 42 of the Companies Ordinance, 1984.

Treasury Department  
Faysal House ST-02,  
Shahrah-e-Faisal, Karachi  
Dir : (92-21) 2795312,  
2795575  
UAN : 111-747-747  
Fax : (92-21) 2795227  
www.fma.com.pk

(Affiliated with ACI)

President

**Faizan Mitha**  
Group Executive &  
Global Treasurer  
Habib Bank Limited  
faizan.mitha@hblpk.com

General Secretary

**Masroor Ahmed Qureshi**  
Senior Executive Vice President &  
Head of Treasury  
Faysal Bank Ltd.

Assistant Secretary

**Fahim Ahmed, CFA**  
Director  
Head of Global Markets Pakistan  
Deutsche Bank AG  
fahim.ahmed@db.com

Treasurer

**Mohammad Abdullah Ahmed, ACF, FRM**  
Executive Vice President  
Treasury & Financial Institutions  
Meezan Bank  
abdullah.ahmed@meezanbank.com

MEMBERS EXECUTIVE COMMITTEE

Asif Hasan Siddiqui

Head, Money Market Trading  
Treasury & Capital Markets  
United Bank Limited

Ehtesham Rashid

Senior Vice President &  
Head of Treasury Sales  
National Bank of Pakistan

Shah M. Azim Azmi

Senior Executive Vice President  
Head, Treasury & Capital Markets  
Pak Oman Investment Company Limited

Ahmad Faheem Khan

Chief Dealer, Treasury Group  
Allied Bank

Sarah Siddiqui

Assistant Vice President  
Fixed Income, Currencies  
& Commodities  
Citibank, NA

## MINUTES OF FINANCIAL MARKETS ASSOCIATION OF PAKISTAN ("FMAP") ANNUAL GENERAL MEETING HELD AT PEARL CONTINENTAL HOTEL, KARACHI.

Date: 7<sup>th</sup> August, 2009

Following Outgoing Members of the Ex Com at the AGM attended.

1. Mr. Faizan Mitha	President (Chair)
2. Mr. Fahim Ahmed	Acting Secretary
3. Mr. Abdullah Ahmed	Treasurer
4. Mr. Shah Miftah ul Azim Azmi	Member
5. Mr. Asif Hasan	Member
6. Mr. Ehtesham Rashid	Member
7. Ms. Sara Siddiqui	Member

Discussions:

The meeting started at 7:25 p.m. at PC Hotel, Karachi with the recitation from the Holy Quran. The AGM was chaired by Mr. Faizan Mitha, President of the outgoing FMAP executive committee.

The following business was transacted as per agenda of the AGM and items not on the agenda were transacted with the permission of the Chair:

- To approve the minutes of the previous AGM, 2008. Mr. Abdullah Ahmed read out the minutes of the previous AGM held on 1<sup>st</sup> August 2008. The house unanimously approved the minutes of the previous AGM.
  - However, it was pointed out by Mr. Muhammad Yaseen that minute of AGM meeting of 2008 were not circulated to FMAP members. The executive committee agreed that in future AGM minutes would be circulated to FMAP members prior to the AGM.
  - On a question by Hanif Akhbar as to why the FMAP by-laws were not amended to reflect reduction in quorum requirement for AGM from 33% to 25%, the executive committee noted this matter for future compliance. Newly elected FMAP executive committee to ensure that the by-laws are suitably amended to reflect the change in quorum from 33% to 25% as approved by AGM held on 29<sup>th</sup> June 2007.

2. To receive, consider, and adopt the audited accounts of Financial Markets Association of Pakistan for the year ended 30th June, 2009. Copies of the accounts had been distributed to the general body. The floor was open for comments after this.
  - The House unanimously approved a one-time donation expense to ACI Asia by FMAP, (it was apprised by Mr. Abdullah Ahmed to the AGM that this expense was committed by the previous FMAP executive committee headed by Mr. Zafar Iqbal. Mr. Farukh Zaeem stood up and mentioned that he was Secretary during Mr. Zafar Iqbal's tenure and he was unaware of any such commitment.)
  - Mr. Hanif Akhai raised a question with regards to the conveyance allowance expense. Mr. Abdullah Ahmed explained that FMAP maintains a secretariat staffed by 3 people including a runner. The expense was related to the travel requirement of the FMAP secretariat staff for FMAP related work. Mr. Akhai also questioned the increase in the expense from PKR 22,150 in 2008 to 33,065 in 2009. Mr. Fahim Ahmed explained that the conveyance expense reflects the FMAP secretariat travel activities in 2009 at actual and also reflect the inflationary impact on cost in the outgoing year.
  - Mr. Hanif Akhai questioned the expense incurred on the Euromoney seminar and enquired why four non members from HBL and 1 non member from RBS were allowed to attend the seminar. Mr. Faizan Mitha explained that non members were not subsidized by FMAP and they were charged PKR 150, 000 as opposed to PKR 50,000 paid by members. Mr. Mitha expressed his dismay at the fact that market participant did not take full advantage of the FMAP effort to bring a world renowned euromoney course at 1/10th the cost to a similar course held internationally. He further explained that non members were allowed to fill the empty places available and full cost was recovered from non members. He also explained that priority was given to members and against demand of 8 non members from HBL, FMAP only allowed 4 participants.
  - The house unanimously approved the audited accounts.
3. To appoint auditor at a mutually agreed fee. The proposed name for the auditors is Riaz Ahmed, Saqib, Gohar, and Company. The same audit firm had been engaged since May 26, 2006 and proposal was sought for continuation with the same auditors. Mr. Abdullah Ahmed informed the forum that in spite of ceiling of PKR 125,000/- being allowed by the House, the executive committee had managed to negotiate fee of PKR 75,000/- for auditing, accounting, and taxation services provided by this firm.



The house approved the ceiling of PKR 125,000/- and continuation of services by this firm for the next financial year starting January 1, 2010 and ending December 31, 2010 including the period from July 1 2009 to December 31 2009. This reflects the change in Financial year from July-June to January-December as per FMAP by-laws pending SECP approval.

4. Membership fees to be increased from PKR 7,500/-, PKR 5,000/- and PKR 4,000/- to PKR 9,000/-, PKR 6,000/-, and PKR 5,000/- respectively for international, national, and associate memberships to bring international membership fees at par with associate membership fees in terms of revenue after accounting for payment to ACI Paris. The House unanimously approved the increase in fee as proposed.
5. Incumbent committee to have tenure until December 2010 as financial year of FMAP is changing from being July 1 to June 30 to January 1 to December 31. Mr. Abdullah Ahmed informed the house that approval is being sought from SECP to bring books of accounts at par with financial year of FMAP (as per article X of FMAP by-laws). The house approved the extension in the tenure of the incoming committee of FMAP till 31st December 2010.
6. Amendment in Byelaws Article VII of FMAP byelaws be amended whereby term of FMAP executive committee after December 2010 be increased from 1 year to 2 years. The House overwhelmingly approved this. The incoming FMAP executive committee to ensure that the by-laws are amended accordingly.
- a) Treasurers/ dealers of NBFIs having 5-years commercial banking experience are allowed to become international members. The house approved allowing members currently working at NBFIs to become international members if other requirements as laid down in FMAP by-laws are met. The incoming FMAP executive committee to ensure that the by-laws are amended accordingly.
7. Annual Review of Brokerage accreditation: Brokers who have been accredited by the FMAP be reviewed on an annual basis and all available ways must be utilized by FMAP to ensure that the accredited brokers continue to fulfill the accreditation requirement at all times. All cost incurred in this respect must be recovered by the broker concerned.

The house unanimously approved the requirement for annual review of the brokers accredited by FMAP as proposed.

8. Membership fee payment requirement for Brokerage companies and their Dealing Staff: FMAP accredited brokers are required to pay prescribed annual fee to FMAP in order to continue to avail accreditation. All dealing personnel of such brokerage houses must also obtain associate membership of FMAP and pay the required membership fee.

The house unanimously approved the requirement for annual fee payment by FMAP accredited brokerage houses and all dealing staff of such FMAP accredited brokerage houses as proposed.

9. FMAP executive committee will take all necessary steps to ensure conflict of interest does not arise in matters of dealing between brokers and interbank personnel. FMAP executive committee in consultation with technical committee of the FMAP will formulate rules in this respect. The house approved this resolution proposed by Mr. Mohammad Yaseen.
10. Mr. Abdullah Ahmed sought the approval of the house to hold election and appoint Executive Committee of the FMAP. The House approved the conduct of elections.

The following election committee was constituted:

I) Salman Ahmed Usmani	Chairman
II) Zohair Ali	Member
III) Tariq Usman Bhatti	Member

The election committee announced that since the candidates for FMAP were unopposed, they stood duly elected to the executive committee for the year 2009-2010. The committee comprises:

<u>Name</u>	<u>Position</u>	<u>Institution</u>
Shah Miftah ul Azim Azmi	President	NIB Bank Ltd.
M. Abdullah Ahmed	General Secretary	Meezan Bank Ltd.
M. Ismail Usuf Pakistan	Assistant Secretary	National Bank of
Masood Wahedna	Treasurer	Bank of Khyber
Hasan Zia	Member	Habib Bank Ltd.
Kashif Rafi	Member	JS Investments Ltd.
Qasim Nadeem	Member	Barclays Bank plc
Muhammad Anees	Member	Soneri Bank Ltd.
Zain Raza Kazmi	Member	Silkbank Ltd.



Other than the abovementioned items on the agenda, Mr. Hanif Akhai raised the issue of transfer of accreditation of Akhai Capital Ltd. and wished to see in writing the unanimous decision of executive committee and technical committee on issues pertaining to this accreditation. Mr. Faizan Mitha assured to Mr Akhai that he would look into this issue.

The executive committee in the end also distributed shields to the FMAP executive committee that was headed by Mr. Salman Ahmed Usmani.

Fahim Ahmed  
Acting Secretary

Faizan Mitha  
President